

LOUISIANA USED MOTOR VEHICLE COMMISSION
STATE OF LOUISIANA

REGULAR MEETING
APRIL 17, 2017
BEGINNING AT 9:30 A.M.

3132 VALLEY CREEK
BATON ROUGE, LOUISIANA

REPORTED BY:
BETTY D. GLISSMAN, CCR

1 APPEARANCES:

2

3 CHAIRMAN:

MR. JOHN POTEET

4

5 COMMISSIONERS PRESENT:

6 MR. RICKY DONNELL

7 MR. RON DUPLESSIS

8 MR. STEPHEN OLAVE

9 MR. DINO TAYLOR

10 MR. RICHARD WATTS

11

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14

15 REPRESENTING THE LOUISIANA USED MOTOR

16 VEHICLE COMMISSION:

17

18 ROBERT W. HALLACK, ESQUIRE
HALLACK LAW OFFICE
19 13007 JUSTICE AVENUE
BATON ROUGE, LOUISIANA 70816

20

21 SHERI MORRIS, ESQUIRE
ROEDEL, PARSONS, KOCH, BLACHE,
BALHOFF & McCOLLISTER
22 8440 JEFFERSON HIGHWAY, SUITE 301
BATON ROUGE, LOUISIANA 70809

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ALSO PRESENT:

- MS. KIM BARON
- MR. DEREK PARNELL
- MS. MONA ANDERSON
- MS. TONYA BURKS
- MR. NESTOR GUILLORY
- MR. PERRY ESPONGE
- MR. MONROE ALLMOND
- MR. DWAYNE TAMBLING

1 (Pledge of Allegiance.)

2 MR. POTEET:

3 All right. Roll call.

4 MS. BARON:

5 John Poteet?

6 MR. POTEET:

7 Here.

8 MS. BARON:

9 Dino Taylor?

10 MR. TAYLOR:

11 Here.

12 MS. BARON:

13 Tony Cormier?

14 MR. CORMIER:

15 (No response.)

16 MS. BARON:

17 Ron Duplessis?

18 MR. DUPLESSIS:

19 Here.

20 MS. BARON:

21 George Floyd?

22 MR. FLOYD:

23 (No response.)

24 MS. BARON:

25 Darty Smith?

1 MR. SMITH:

2 (No response.)

3 MS. BARON:

4 Steve Olave?

5 MR. OLAVE:

6 Here.

7 MS. BARON:

8 Ricky Donnell?

9 MR. DONNELL:

10 Here.

11 MS. BARON:

12 Richard Watts?

13 MR. WATTS:

14 Here.

15 MS. BARON:

16 Mr. Chairman, we have a quorum.

17 MR. POTEET:

18 Thank you, Kim.

19 Anyone here for public comments

20 today?

21 MS. BARON:

22 No, sir, there is not.

23 MR. POTEET:

24 Okay. Everyone has had a chance

25 to read the minutes. I would like to have a

1 motion to approve those.

2 MR. TAYLOR:

3 I make a motion.

4 MR. OLAVE:

5 I second the motion, Mr.

6 Chairman.

7 MR. POTEET:

8 All in favor, say, "Aye."

9 (All "Aye" responses.)

10 MR. POTEET:

11 Any opposed?

12 (No response.)

13 MR. POTEET:

14 All right. That passes. The
15 next thing we'll do is the financial report.

16 Mona, are you ready to go?

17 MS. ANDERSON:

18 If you'll turn in your binders to
19 the financial statement for the month ending
20 March 2017, cash in the bank at the end of
21 March was 2,000 -- I'm sorry, \$2,499,480,
22 which was up \$490,000 over last year, the
23 same date last year. Accounts receivable
24 fines were \$181,199.

25 And on Pages 1 and 2 down at the

1 bottom and the top of the next page, the
2 current liabilities were \$63,574. This is
3 composed mainly of benefits payable, claims
4 against bond, escrowed fines, and accounts
5 payable. The deferred revenues were
6 \$291,955 and those are our 2018 fees.

7 Turning on to Page 3, the
8 statement of revenues, expenses, and changes
9 in net position, the month-to-date revenues
10 were significantly higher than in 2016, but
11 that was due to we wrote off Wego Auto last
12 year, and so that brought the -- you can see
13 the \$63,400 write off in the second to last
14 column about three-fourths of the way down.

15 On Pages 4 and 5, the expenses
16 decreased slightly compared to 2015/'16.
17 And on Page 5, the year-to-date net position
18 was \$534,296. That was an increase of
19 \$109,000 from the prior year, again due
20 mainly to the write offs and the revenue.

21 And I'd like to report in March
22 of last year was when we found that entities
23 had been developing and issuing checks
24 against our bank account fraudulently. They
25 used our account number and our routing

1 number, which could be obtained from any
2 check that we write. But I'm pleased to
3 announce that after we went with Positive
4 Pay, which was immediately thereafter, we
5 recovered all the funds that they attempted
6 to get from our account. And as of the end
7 of March, we've had five months without any
8 attempts on the account. So it was -- the
9 Positive Pay program with our bank is
10 working. We will continue to work on that.
11 It is a little bit more on our fee, but they
12 more than make it up. The interest went up
13 significantly this year. So that more than
14 made up the fees that we're being charged
15 for that and, of course, prevents whatever
16 losses we could encounter from that.

17 MR. POTEET:

18 How much was that, it was \$15,000
19 or 16,000?

20 MS. ANDERSON:

21 I think it was 16.

22 MR. PARNELL:

23 16.

24 MS. ANDERSON:

25 Yes. I can't tell you off the

1 top of my head, but it was around 16,000.

2 MR. POTEET:

3 But we have recovered all of
4 that.

5 MS. ANDERSON:

6 And there were a few more
7 attempts after the original bunch, but,
8 like, the Positive Pay, it turns it around
9 right away. We had talked to the police
10 department about it. What they had told us,
11 though, is it's sort of a process to get all
12 of this done. It goes through -- it comes
13 to our account. It gets rejected. We have
14 to have evidence of where it was written,
15 copies of the checks. By the time all of
16 that happens, we have to file -- they can't
17 keep one ongoing file for it. They -- from
18 the original March of 2016 that they did a
19 report, they closed that out. And so we
20 would have to continuously open new reports
21 with them and the likelihood of them
22 catching these people is not very high, you
23 know. Most of the major companies that they
24 targeted to do this were, like, CVS,
25 Walmart. They -- the police were not able

1 to get the cameras -- the security cameras
2 to give them that particular -- you know,
3 getting that --

4 MR. POTEET:

5 It's like searching for a needle
6 in a hay stack.

7 MS. ANDERSON:

8 -- getting that particular person
9 on camera was going to be difficult. They
10 obviously have to clear their cache of
11 photos fairly quickly.

12 MR. POTEET:

13 Okay.

14 MS. ANDERSON:

15 Okay. So if you'll turn on to
16 Page 6 is the four year revenue comparison.
17 We started doing this report, so that you
18 could look at the comparison of every other
19 year. Since our districts are divided into
20 two sections and they renew every other
21 year, we felt this was a more accurate
22 comparison of revenue. And the last two
23 columns, one is the average and the last --
24 very last column compares the 2016/'17
25 revenue to the '14/'15 revenue. And on Page

1 7, the graph is a pictorial comparison of
2 that and you can see pretty much the same if
3 you would look at it on an every other year
4 basis.

5 On Page 8 is a chart of the
6 year-to-date budget to actual and we just
7 picked out a few of the higher expenses to
8 compare that to where we are on budget.

9 On Page 9 is our certificate of
10 deposit statement. There are no changes to
11 that report in March.

12 On Page 10, the fines -- hearing
13 fines, we assessed \$2,400 of fines and we
14 collected 2,900. The balance at the end of
15 the month was \$181,198.

16 And unless there are any
17 questions, that concludes my report, Mr.
18 Chairman.

19 MR. POTEET:

20 Does anybody have any questions?

21 (No response.)

22 MR. POTEET:

23 Thank you, Mona. If there are no
24 questions, I entertain a motion to approve
25 the financial statements.

1 MR. DONNELL:

2 So moved.

3 MR. OLAVE:

4 Second.

5 MR. POTEET:

6 Second from Mr. Olave.

7 All in favor, say, "Aye."

8 (All "Aye" responses.)

9 MR. POTEET:

10 Any opposed?

11 (No response.)

12 MR. POTEET:

13 All right. That passes. The
14 next thing we have on the agenda, we have
15 invoice payments. Derek.

16 MR. PARNELL:

17 All right. Commissioners, you
18 will find in your packet invoices for
19 Attorney Robert Hallack and Attorney Sheri
20 Morris. The first one I'll go through is
21 Attorney Robert Hallack for March 2016 --
22 2017. I apologize. His bill for services
23 was \$4,275. Commissioners, I ask that you
24 approve payment of Attorney Hallack's bill.

25 MR. POTEET:

1 I need a motion.

2 MR. TAYLOR:

3 I make a motion that we --

4 MR. OLAVE:

5 I second the motion, Mr.

6 Chairman.

7 MR. POTEET:

8 Second from Steve Olave.

9 All in favor, say, "Aye."

10 (All "Aye" responses.)

11 MR. POTEET:

12 Any opposed?

13 (No response.)

14 MR. POTEET:

15 All right.

16 MR. PARNELL:

17 All right. The next one will be

18 Attorney Morris' bill for March of 2017.

19 The amount is \$4,905. Commissioners, I ask

20 that you approve the payment of Attorney

21 Morris' bill.

22 MR. OLAVE:

23 I make a motion, Mr. Chairman,

24 that we approve the bill.

25 MR. DONNELL:

1 Second.

2 MR. POTEET:

3 Ricky.

4 All in favor, say, "Aye."

5 (All "Aye" responses.)

6 MR. POTEET:

7 Any opposed?

8 (No response.)

9 MR. POTEET:

10 All right. Moving on, we'll move
11 on to ratification of imposed penalties.

12 Derek.

13 MR. PARNELL:

14 You will find in your packet a
15 chart that illustrates the dealers that have
16 imposed penalties. I've determined that the
17 public interest can be served without
18 further administrative proceedings. I'll
19 call out their names and -- the name of
20 their business and the fine amount. And
21 then we'll go through that.

22 Is there anyone outside or here
23 that represents any of these dealerships?

24 MR. HALLACK:

25 You might want to call them by

1 name first.

2 MS. BARON:

3 No one is here, except the man
4 for the hearing.

5 MR. PARNELL:

6 All right. First on the list is
7 Dwayne Armstrong, doing business as, Express
8 Auto Used Cars from Baton Rouge, Louisiana.
9 The fine amount is \$200. Gregory D. Brooks,
10 doing business as, Consignment Sales, Lake
11 Charles, Louisiana, \$900. Expert Auto Sales
12 & Services, LLC, Baton Rouge, Louisiana,
13 fine amount is \$300. Bayou State Auctions,
14 LLC, Lake Charles, Louisiana, fine amount is
15 \$1,450.

16 Commissioners, I'd ask that you
17 ratify the imposed civil penalties assessed.

18 MR. TAYLOR:

19 I make a motion.

20 MR. OLAVE:

21 I second the motion, Mr.
22 Chairman.

23 MR. POTEET:

24 All in favor, say, "Aye."

25 (All "Aye" responses.)

1 MR. POTEET:

2 Any opposed?

3 (No response.)

4 MR. POTEET:

5 All right. So all of those
6 imposed penalties are ratified.

7 All right. The next thing,
8 Legislative Committee.

9 MR. DUPLESSIS:

10 Sheri, Robert, are y'all up on
11 the Carmody bill? I've heard nothing.
12 Although, it went to the State Committee,
13 but I don't think it advanced any.

14 MS. MORRIS:

15 It is set for hearing tomorrow.
16 It doesn't -- you know, it just requires the
17 Commission to report -- to provide copies of
18 reports to the Department of Revenue and the
19 Office of Motor Vehicles. I've communicated
20 with the staff attorney for the Office of
21 Motor Vehicles. She didn't have, I don't
22 think, any more information than we did. I
23 think that's a result of that study
24 resolution we did. I suggested that we
25 could possibly accomplish the same thing

1 without the legislation, because we do
2 exchange reporting with the Department of
3 Revenue and the Office of Motor Vehicles on
4 a regular basis and it's not been a problem.
5 So provided that the other agencies agree to
6 that, perhaps there will no need for this
7 bill.

8 MR. POTEET:

9 Is that the one you sent last
10 week?

11 MR. PARNELL:

12 I think it was early last week.

13 MR. POTEET:

14 I was reading this and I was,
15 like, what is this?

16 MR. DUPLESSIS:

17 I thought it was just going to
18 die a natural death and go away.

19 MS. MORRIS:

20 It's set for hearing on Tuesday.

21 MR. DUPLESSIS:

22 Yes. And also 430 is set for
23 hearing tomorrow, if I'm not mistaken.

24 MR. PARNELL:

25 That's correct.

1 MR. DUPLESSIS:

2 430 is our license and finance
3 bill. Are we prepared to --

4 MR. DONNELL:

5 Representative Pylant will be
6 here at 1 o'clock -- be in town at 1 o'clock
7 ready to meet with whoever is going to be
8 there tomorrow.

9 MR. DUPLESSIS:

10 Today?

11 MR. DONNELL:

12 Today.

13 MR. DUPLESSIS:

14 Are we -- is -- okay. I guess
15 we'll sit down at the table tomorrow.

16 MR. DONNELL:

17 Now, it's my understanding we can
18 bump it if we need to, but it is set for
19 tomorrow. I mean, are y'all ready?

20 MS. MORRIS:

21 My understanding -- I just got a
22 voicemail from the other commission at the
23 office. I think we're ready to go tomorrow.
24 There are some technical amendments that
25 came up over the weekend and I looked at the

1 staff recommended technical amendments and
2 agreed with them. They're drafted. They're
3 ready for -- to be presented to the
4 committee tomorrow. I know the association
5 has some concerns about the provision
6 regarding wholesale and certified. I think
7 that we could probably work that out between
8 the committee and the floor to something
9 that's agreeable to the association. It's
10 my understanding that Representative Carmody
11 does not -- would prefer not to do any
12 substantive amendments to the bill in
13 committee. And if there is any objection,
14 he would probably require us to work that
15 out before it gets to committee hearing. So
16 we're -- we are not aware of any specific
17 objections at this point.

18 MR. DUPLESSIS:

19 What -- and, Robert, before I get
20 Dwayne, do -- any intel on your part?

21 MR. HALLACK:

22 None that Sheri has told me.

23 MR. DUPLESSIS:

24 Okay. What's the objection from
25 the association?

1 MR. TAMBLING:

2 The association, we are with you
3 guys 100 percent moving forward with the 430
4 bill. The objection we have is the 131
5 dealers that have wholesale in their name,
6 if we could keep them -- keep those dealers
7 grandfathered in and any dealers forward,
8 you know, from here on out can have
9 wholesale in their name.

10 MR. DUPLESSIS:

11 Right now, we have approved a
12 provision for phasing of what, I want to say
13 close to 30 months; is that correct?

14 MR. HALLACK:

15 January 1st, 21.

16 MR. DUPLESSIS:

17 That's close to 30 months.

18 MR. TAMBLING:

19 I understand that, but what I'm
20 saying is, any dealers that have wholesale
21 in their name currently should have a --
22 keep the name of their business. Any
23 dealers from here on out, you know, we'll
24 stop it from here forward.

25 MR. DUPLESSIS:

1 What about certified?

2 MR. TAMBLING:

3 Y'all regulate the dealers that
4 have certified. There's only a couple
5 dealers that have certified in their name.
6 But, irregardless, it does affect those
7 dealers as well. I would leave it the same.
8 They just can't have wholesale and certified
9 in their advertisements. If that dealer has
10 wholesale in the name of their business,
11 they should be able to do business. We
12 talked about it. There's no difference
13 between Costco and having wholesale in their
14 name, you know. I've been coming here for
15 two and a half years and we haven't had a
16 problem with any dealer that has wholesale
17 in the name of their business. And if we
18 can keep the dealers that have wholesale in
19 their name and cut a date off where y'all
20 don't license any other dealers from here
21 forward, we don't have a problem.

22 MR. DUPLESSIS:

23 If it's the advertising aspect, I
24 probably have an objection on the certified.
25 Wholesale, I don't necessarily, especially

1 if you tell me you're not going to advertise
2 it.

3 MR. TAMBLING:

4 Right.

5 MR. DUPLESSIS:

6 So we can rewrite that. That
7 decision is not necessarily up to me.
8 That's just my opinion.

9 Sheri, Robert, Commissioners,
10 what do y'all --

11 I think when we sit at the table,
12 I'm going to tell you, I think it might be a
13 battle and I would not -- I don't personally
14 want to change it, because I've been down
15 this path.

16 MR. TAMBLING:

17 Right.

18 MR. DUPLESSIS:

19 I think it's going to be a
20 son-of-a-gun to fight this out if they cling
21 onto that. But if, you know, we can offer
22 the olive branch, I mean, the advertising, I
23 would think that that is at least something
24 we can work with. But Sheri and Robert are
25 pretty experienced on the legislative end.

1 I'd defer to them for their opinion before
2 we jump in and agree to a change or we
3 divide the -- we peel the trees off the
4 trunk right now -- the branches off the
5 trunk right now. I think we kind of stay --
6 we need to stay together on this.

7 MR. HALLACK:

8 I think you -- if you want to
9 consider it seriously, I think you need to
10 go to the New Car Commission, see how they
11 feel about it. If we tell them we're going
12 --

13 MR. TAYLOR:

14 I was going to recommend we'll
15 call Will Green. Being that the New Car
16 Commission won't communicate with us, maybe
17 we could -- maybe they would communicate
18 with Will and maybe get back to us before
19 tomorrow morning.

20 MR. HALLACK:

21 Well, it's my understanding that
22 his big objection, is to make sure that
23 wholesale and certified are in the bill. I
24 mean, that's his primary concern.

25 MR. DUPLESSIS:

1 That was my understanding as
2 well.

3 MR. TAYLOR:

4 Am I stretching to far to say
5 that they said if we eliminated those that
6 they would not buck us on this bill, did you
7 just say that?

8 MR. HALLACK:

9 I didn't say that. I said Will
10 Green's primary concern is making sure that
11 wholesale and certified are prohibited. I
12 mean, that's what he's getting from his
13 dealers, that they want to make sure those
14 terms are eliminated. They're not happy to
15 have to wait until January 1, 2020. They
16 want to change that. They want to make it
17 effective as soon as the bill comes up. So
18 we're trying to get them to understand
19 dealers need an opportunity to make their
20 changes and they need it over time.

21 MR. DUPLESSIS:

22 And they are a strong lobby and
23 they're an organized lobby. So, you know, I
24 would be careful to pick a battle that may
25 not truly exist, especially to get to where

1 you want win the war.

2 Sheri, you've been down these
3 paths before.

4 MS. MORRIS:

5 Well, I mean, if it's an issue to
6 the New Car Dealers' Association, that's
7 something that, you know, if they're going
8 to oppose removal of that or try to alter it
9 to a sooner effective date or whenever,
10 that's one side. And then also, too, you
11 know, to try to accommodate the grandfather
12 clause is kind of the opposite. So those
13 are things that if we wind up in a battle, I
14 think in the committee, the bill will get
15 deferred.

16 MR. DUPLESSIS:

17 And then we're done.

18 MR. TAMBLING:

19 We don't want to change anything
20 now, but we do want something in there that
21 they are -- they should be grandfathered in.
22 So we don't want to rock the boat at this
23 moment, at this hour, but we need to put
24 something in there or with you guys that
25 they do get grandfathered in. We have

1 dealers that some of them signs are 6 and 8
2 grand, they have to change their bank
3 account. They have to change their LLC.
4 Unless you have wholesale in the name of
5 your business, you don't realize what it's
6 going to cost these independent dealers, you
7 know. It's a lot of money.

8 MR. DONNELL:

9 Well, I think we understand that
10 problem, but I think we don't need to change
11 anything at this time.

12 MR. DUPLESSIS:

13 I'm completely in your court,
14 because I think going to the table, I think
15 you're rallying the troops on the other side
16 and you try to get them to acquiesce. You
17 go into committee, get past committee, sneak
18 around and have it changed on the floor,
19 that's something that happens the last day
20 of the session and it never, ever goes well.
21 It ends up in the conference committee. I
22 think it's not good.

23 MR. HALLACK:

24 Let me say this. If we don't get
25 this bill passed, the investigators from the

1 New Car Commission have already been there.
2 They've been to Mr. Donnell. They told him
3 he had seven days to comply, to get the
4 motor vehicle sales finance license. I've
5 seen the letter from -- the email from the
6 fellow from Houma that's a Commissioner. I
7 mean, he got a letter from them telling him
8 he had to drop wholesale. I haven't seen
9 Don's Wholesale letter yet. I'm assuming
10 it's the same thing. So all of these people
11 have been told they've got to comply and
12 they've got to comply now. So if this bill
13 doesn't get passed, they've got to comply
14 immediately or face the fines that Danny
15 Alonzo is having to face.

16 MR. DONNELL:

17 I don't think we need to back up.

18 MR. POTEET:

19 Dwayne, we -- you know my
20 position on this. Everybody here at the
21 Commission knows my position. I think we're
22 at that stage now where you're going to lose
23 it anyway. If we don't get the bill passed,
24 then we're not going to be able to properly
25 exert our influence to get the financing

1 license where it belongs, which is with this
2 Commission. So that means the other several
3 thousand dealers that don't have wholesale
4 in their name are going to be hurting just
5 as much as those guys, except that those
6 guys, they're dead anyway, because if we
7 don't get it, now you're going to revert
8 back to what you have today, which means
9 they're going to stop them. They've tried
10 fighting them with lawyers. They've tried
11 everything they've got. And right now, the
12 New Car Commission has them where they want
13 them.

14 So, you know, to Mr. Hallack's
15 point, at least we've got until 2020 to make
16 those changes. If we don't get this passed,
17 they have until next week to make those
18 changes. And I think that's what you need
19 to report back to those guys, you know. I
20 sympathize with them completely. I don't
21 think that's -- you know, that we need to
22 change that. But, you know, if the chance
23 is that we're going to try to screw around
24 with this bill, and then lose it, I think
25 they're going to be hurt even worse.

1 MR. TAMBLING:

2 I don't disagree with that.

3 MR. POTEET:

4 Yes. And, I mean, their position
5 is, you know, bad and worse. So, you know,
6 if they consider this bad, their choice is
7 worse. I -- and I think everybody in this
8 room agrees with that. And I -- you know, I
9 -- again, I sympathize with them and I don't
10 think that's really the fair way to go, but
11 we've got something here -- we've gotten
12 farther along than we ever have and I sure
13 would hate to see it, you know, fall off
14 over something like that right now.

15 MR. TAMBLING:

16 Yes. Well, we're not going to,
17 like I said, rock the boat. I'm just
18 letting you know how we feel.

19 MR. POTEET:

20 No, I understand. Everybody in
21 here understands.

22 MR. DUPLESSIS:

23 Well, we have to make a decision
24 if we want to move this bill
25 scheduling-wise. I think if we could get a

1 commitment from Will Green -- and I'll -- I
2 will -- or someone who knows Will well.

3 Robert, do you know Will, how
4 well do you know Will?

5 MR. HALLACK:

6 Mr. Donnell knows Will.

7 MR. DONNELL:

8 My wife raised him.

9 MR. DUPLESSIS:

10 Well, you know, see if that's
11 going to be the deal and if he will
12 acquiesce his bill, and I personally think
13 that the LMVC is just going to have to stand
14 down on this bill or they're going to have
15 to come to the table. And you don't want
16 them -- if they come to the table, I don't
17 care. But if they acquiesce on this, then
18 it's clear sailing and we can move down the
19 road.

20 MR. DONNELL:

21 And Will and Representative
22 Pylant has a very, very good working
23 relationship.

24 MR. DUPLESSIS:

25 Dwayne, that pretty much said it

1 right there.

2 MR. TAMBLING:

3 That's fine.

4 MR. DONNELL:

5 And per your advice, I did
6 overnight that check to the Commission.
7 It's a cashier's check.

8 MR. POTEET:

9 I thought that was the right
10 thing to do, too.

11 MR. DUPLESSIS:

12 Mr. Chairman, I guess we're going
13 to have to be here at 1 o'clock, but at some
14 point, we've got to make a decision as to
15 whether we go or we don't go. I'm fine and
16 prepared to go.

17 MR. DONNELL:

18 All he wants to do is sit down
19 with the people that's going to be at the
20 table and y'all give him speed and he's very
21 quick to catch on. That's all he needs.

22 MR. POTEET:

23 Is there a reason we shouldn't?

24 MR. DONNELL:

25 I don't see any reason holding us

1 up.

2 MR. DUPLESSIS:

3 Actually, if we can get the LADA
4 to acquiesce, I think we're better to catch
5 the train right now than to put it off.

6 MR. POTEET:

7 That's what I think, too.

8 MR. HALLACK:

9 You're at the committee table.
10 You're early in the session and you're ready
11 to go, put LMVC in check, game over, we're
12 done.

13 MR. TAYLOR:

14 Define acquiesce. Agree?

15 MR. DUPLESSIS:

16 Agree. It's like arguing with
17 your wife. So I guess we're good.

18 MR. POTEET:

19 Any other discussion on
20 legislative?

21 MS. MORRIS:

22 I don't think we have anything
23 else. The Motor Vehicle Commission has a
24 bill, but it doesn't seem to impact.

25 MR. POTEET:

1 Right, 167. I agree.

2 MR. DUPLESSIS:

3 Anything we have to play defense
4 on. I saw nothing that would indicate that
5 we're playing defense on the bill.

6 MR. PARNELL:

7 Possibly, that House Bill 388
8 that we talked about, because, you know, the
9 way it's sitting out there right now, I
10 don't -- you know, okay, if he was the one
11 that was pushing that bill through, he may
12 try to attach something on it or amend it
13 some kind of way.

14 MR. DUPLESSIS:

15 You know, I think it's going to
16 die, because this is a fiscal session and it
17 is an expense really for not result and it
18 is probably going to die a dismal death.

19 MR. POTEET:

20 Was there a bill that -- the
21 Chairman of the LALP actually works for me.
22 And he said that there -- that his attorney
23 said there was a bill that we had that might
24 affect the Auctioneer Licensing Board.

25 MR. HALLACK:

1 They sent us an email and asked
2 if our bill affected them and I wrote her
3 back and said, no.

4 MR. POTEET:

5 Yes. I told Jacobs, the
6 Chairman, I said, no, not that I know of.
7 Okay. So we've got that all --

8 MR. HALLACK:

9 I haven't heard back from him.
10 It's been two weeks.

11 MR. POTEET:

12 Okay. All right. Anything else
13 legislative? I guess not.

14 MR. DUPLESSIS:

15 I think we're good.

16 MR. POTEET:

17 All right. Executive Director's
18 report.

19 MR. PARNELL:

20 Commissioners, we've been
21 continually working through the development
22 and the design of the new licensing
23 software, GL Solutions. We're going through
24 the design process now. We noticed -- we
25 had some noticeable differences in what we

1 see in comparison to our current software.
2 Many of the manual in-house licensing
3 processes, they're going to be kind of
4 converted over to being less cumbersome and
5 more automated. We'll be able to produce
6 better reports, which, in turn, could give
7 us better information. We can put more
8 information in the system, which can pull
9 more information out as a report. We're
10 scheduled to go live August 1st of 2017.
11 Hopefully, we meet that deadline, because
12 we're trying to push and make sure we meet
13 that deadline, because our renewal season
14 starts the beginning of October. So we have
15 to make sure that we're already rolling and
16 that everybody is trained, so we can move
17 forward.

18 The next item I kind of want to
19 talk about is, I've put in a request to
20 purchase a State vehicle. We currently have
21 five fleet vehicles. They range from --
22 anywhere from 20,000 to 140,000 miles on
23 them. My plan is to increase the fleet by
24 at least one during this fiscal session,
25 because we're also increasing staff. My

1 plan is to increase staff, so we can be a
2 little bit more proactive and less reactive
3 to what's going on in the industry. I did
4 submit the formal request to purchase the
5 vehicle. I'm just waiting to hear back on
6 the approval. I had to go through the
7 Louisiana Property Assistance Association to
8 get the initial approval, then to go to the
9 Division of Administration. Then, if I get
10 the okay, then I can go ahead and purchase
11 the vehicle through the dealership. That's
12 a long process. I should hear something
13 this week. If not, I'm going to get on the
14 horn and make sure I try to get somebody
15 there.

16 I didn't trade in a vehicle.
17 Typically, whenever I purchase vehicles, I
18 trade in a vehicle, because they don't want
19 to see your fleet size just growing where
20 you have vehicles sitting out here and have
21 no use of them. I did do that, because I do
22 plan on, I guess, increasing the field
23 investigators one more person before the end
24 of this fiscal year. Next fiscal year, I do
25 plan on trading in the higher mileage cars

1 and getting back on that cycle of trading in
2 the higher mileage cars and getting a new
3 car, so we can keep them in good working
4 condition. But that's pretty much all
5 that's really been going on with us here in
6 the office.

7 So if you any questions or
8 comments --

9 MR. TAYLOR:

10 That computer system, we're going
11 to handle emails the same way where we've
12 got -- are we going to handle them the same
13 way? We're going to have a Used Car
14 Commission email versus switching to our
15 emails?

16 MR. PARNELL:

17 Yes. We're going to have --
18 we're going to keep it kind of the same
19 right now as it relates to that, but we do
20 want to push the email process a little bit
21 more as far as communication-wise, but we
22 will still have a LUMVC --

23 MR. TAYLOR:

24 An account?

25 MR. PARNELL:

1 Yes, and your personal email
2 account. It's going to be much more
3 interactive. The computer system is web
4 based. So there will be a lot more stuff
5 that you can do online, not initially, but
6 as we will start developing in the future.
7 Once we go live in the future, we'll be able
8 to do more interactive online, educational,
9 the seminars, anything of that nature.

10 MR. TAYLOR:

11 So you can use your account here
12 and forward to your email address, can we
13 set it up that way?

14 MR. PARNELL:

15 Yes.

16 MR. TAYLOR:

17 Because I -- I just -- I really
18 don't think it's effective if people aren't
19 doing that.

20 MR. PARNELL:

21 I agree. Absolutely. And one
22 thing I was telling staff is we're going to
23 really push to get valid email addresses, so
24 we can kind of move more -- much more in the
25 direction instead of pushing paper so much,

1 kind of get out there and let's do it
2 online, so we can send email communications
3 to everybody instead of mass mails --
4 emails, but most people are not really
5 looking at LUMVC. But we -- if they have a
6 personal email address, we also send it to
7 that address as well. But right now, it's
8 still going to flow kind of similar, pretty
9 much the same. But in the future, I do want
10 to get to the point where we're pushing most
11 of our documentation and anything --
12 communications are going to be there.

13 MR. TAYLOR:

14 Great.

15 MR. PARNELL:

16 That's all. That's it.

17 MR. POTEET:

18 Short and sweet. Well, we're at
19 that point on the agenda where the only
20 thing left is the hearings, right?

21 MS. BARON:

22 That's correct.

23 MR. POTEET:

24 All right. I guess we need to
25 adjourn and get back in here for a few

1 minutes for the hearing.

2 MR. TAYLOR:

3 I make a motion.

4 MR. DONNELL:

5 Second.

6 MR. POTEET:

7 All in favor, say, "Aye."

8 (All "Aye" responses.)

9 MR. POTEET:

10 All right. So 10 minutes, is
11 that enough for everybody?

12

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14 (Meeting adjourned at 10:05 a.m.)

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REPORTER'S CERTIFICATE

I, BETTY D. GLISSMAN, Certified Court Reporter, Certificate No. 86150, in and for the State of Louisiana, do hereby certify that the Louisiana Used Motor Vehicle Commission April 17, 2017, meeting was reported by me in the stenotype reporting method, was prepared and transcribed by me or under my personal direction and supervision, and is a true and correct transcript to the best of my ability and understanding.

This May 1, 2017, Baton Rouge, Louisiana.

BETTY D. GLISSMAN, CCR
CERTIFIED COURT REPORTER